

# Damage Prevention

## Making The Difference

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# Congratulations

You Are Part of The Team!!

- How Did You Get Here?
- “What Are You Gonna Do About It?”

Where Do We Go From Here

# Making The Difference

## Damage Prevention

- Why Focus?
- \$\$\$\$\$\$\$\$\$
- Utility Dependability
- Customer Confidence
- Preserve Economic Growth

**We All Get It!**

# Making The Difference

## Who Gets It?

- Facility/Utility Owner
- Regulator
- Line Locator
- One Call Operator
- Homeowners
- Engineers
- Excavators

Various Stakeholders Make Up This  
Extremely Diverse TEAM

# Making The Difference

## Team's Focus

- Pride
- Proficiency
- Team Player
- Safety
- \$\$\$\$\$\$\$\$\$\$

Put Me In Coach!!

# PRIDE

Pride Is Powerful

May Enhance or Reduce Team

Performance

Humility Can Counter Misplaced Pride

# PROFICIENCY

Individual Improvement Can Promote  
Team's Performance  
Collective Skill Enhancement Can Be  
Contagious

# TEAM PLAYER

Works Collectively To Reach Common Goal  
Enhances Team Performance  
Puts Team Before Self  
Inspires Other Team Members



# SAFETY

Minimizes Business Interruptions

Protects Employees, Customers & Other Stakeholders

Preserves Company & Individual Reputations

It's "The Right Thing To Do"

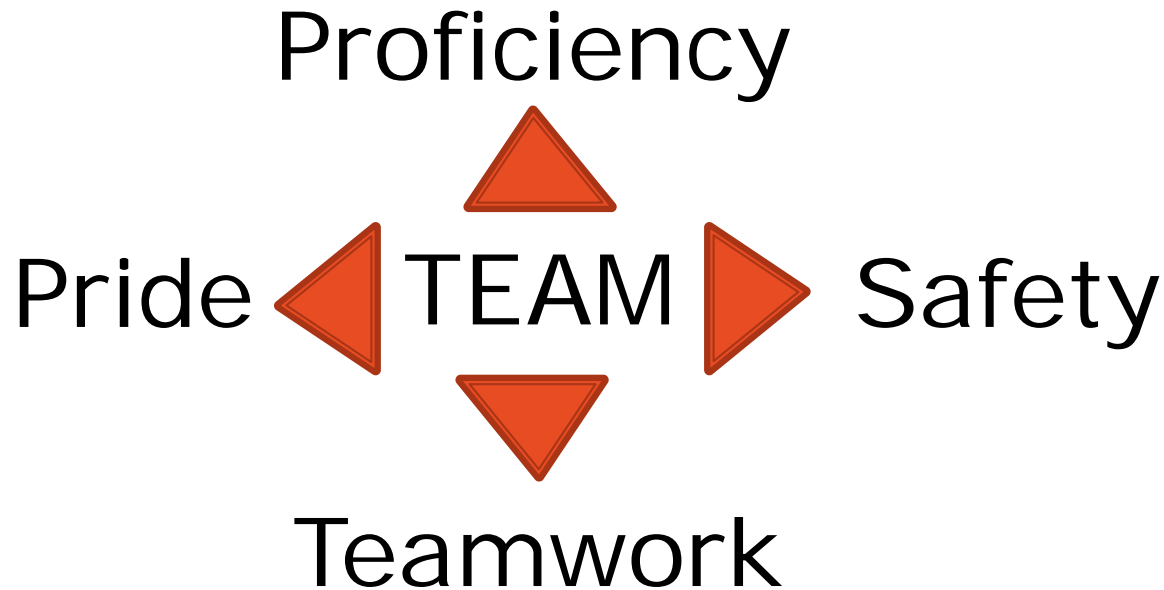
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Money Saved Used To Enhance Other  
Operations

Lower Insurance Premiums

Preserves Company Reputation &  
Business Growth Potential

# YOU CAN MAKE A DIFFERENCE



Working Together Promotes Successful Outcomes  
That Manage & Consider The Interest Of All  
Stakeholders

# Questions or More Information

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**THANK YOU!**